



## LIST OF PROVIDERS

- 1) Alamo Surety Bonds**  
jim@alamobonds.com  
(210) 930-5550
- 2) Alonzo, Bacarisse, Irvine & Palmer**  
Alexander Sandoval  
asandoval@abipcpa.com  
(713) 235-8294
- 3) Alpha Sim Technology**  
Shuba Mantri  
smantri@alphahou.com  
(281) 698-8004
- 4) Design2Train**  
Karen Miller  
miller@design2train.com  
(281) 543-1692
- 5) ESB Consulting**  
Elizabeth Boswell  
esbconsulting@austin.rr.com  
(512) 466-9664
- 6) Gomez & Company**  
Ben Gomez  
ben@gomezandco.com  
(713) 666-5900
- 7) HM Risk Group, LLC**  
ashley@hmriskgroup.com  
(512) 827-9896
- 8) McDaniel Consulting**  
Syreeta V. McDaniel  
syreeta@mcDanielconsulting-gbsfe.com  
(214) 349-6564
- 9) Primus Security & Consulting, LLC**  
Jose Kauachi  
kauachi@primusconsulting.org  
(830) 997-8174

- 10) PSA Consulting**  
glpsmith@flash.net  
(281) 438-5614
- 11) Quest Testing and Development**  
Lela Pickens  
lpickens@questdevelopmentandtraining.net  
(281) 438-6469
- 12) SSP Consulting**  
James Estes  
jestes@sspconsulting.com  
(214) 220-9098
- 13) The Dozier Group**  
Willie Dozier  
wd2@thedoziergroup.com  
(469) 231-4412
- 14) Time Insurance Agency**  
jschuler@timeinsurance.com  
(512) 447-7773

## YOUR NEXT STEPS...

Now that you've seen what kind of training and technical assistance TAP offers, as well as the different providers that will be teaching each course, it's time to select the training you want.

Below are the next steps you, the DBE client, should take to secure your free training. (Remember that you may only take each category of training once, and that the total value of your training cannot exceed \$10,000.)

- 1) Fill out the "DBE Needs Assessment" form online at [http://www.txdot.gov/business/business\\_outreach/dbe\\_assessment\\_form.htm](http://www.txdot.gov/business/business_outreach/dbe_assessment_form.htm). This will help us determine which training you are eligible for.
- 2) Contact Autumn Harrison at [Autumn.Harrison@txdot.gov](mailto:Autumn.Harrison@txdot.gov) in order to ensure that a training plan to suit your business needs is developed.

If you have any questions or concerns, please contact our office at the above e-mail address.

**WE LOOK FORWARD TO WORKING WITH YOU,  
OUR VALUABLE DBE CLIENT.**



# TECHNICAL ASSISTANCE PROGRAM



It is the policy of TxDOT to ensure that DBEs, as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in DOT-assisted contracts.

## WELCOME TO TxDOT'S TECHNICAL ASSISTANCE PROGRAM (TAP)!

As a valuable TxDOT Disadvantaged Business Enterprises (DBE) client, you are eligible to receive training and technical assistance for the purpose of becoming a more competitive bidder on TxDOT contracts.

Accounting, Marketing, Computer, Construction, Bidding and Estimating, and Bonding are examples of training and technical assistance offered by TAP that will allow you and your company to become the next innovative leader of your industry.

The training and technical assistance provided through TAP is taught by a contracted provider with years of experience in their respective training category.

You, as the DBE client, are eligible to receive up to \$10,000 worth of training. TxDOT, along with funds made available by the Federal Highway Administration, picks up the bill and makes this service free of charge for eligible DBE clients certified in **highway construction**.



## CATEGORIES FOR TRAINING OR TECHNICAL ASSISTANCE

### TRAINING CATEGORIES

**T-1) Construction:** Includes courses such as *Bidding and Estimating, Construction Contract Administration, Plan Reading, Pre-Qualification* and *Project Management*. Provider ESB Consulting.

**T-2) Financial Management:** Includes courses in *Accounting, Cash Flow Management* and *Financial Packages*. Providers include Alonzo, Bacarisse, Irvine & Palmer; Alpha Sim Technology and Gomez & Company.

**T-3) Business Management:** Includes topics such as Equal Employment Opportunity, Human Resources Management and Affirmative Action. Providers include Gomez & Company, McDaniel Consulting and Quest Testing & Development.

**T-4) Computer Training:** Includes training in word processing and spreadsheet software, Internet usage and engineering software. Providers include Alpha Sim Technology, Design2Train, PSA Consulting, and Quest Testing and Development.

**T-5) Communication Skills:** Includes training on technical language skills (both verbal and written) in manuals, proposals, letters and presentations. Providers include Alpha Sim Technology and McDaniel Consulting.

### TECHNICAL ASSISTANCE CATEGORIES

**TA-1) Bonding:** Includes technical assistance in preparing and submitting bond applications, as well as in follow-up bond application analysis. Providers include Alamo Surety Bonds; HM Risk Group, LLC; Primus Security & Consulting, LLC; SSP Consulting and Time Insurance Agency.

**TA-2) Construction:** Includes assistance with the review and completion of a TxDOT bidding proposal package. Provider ESB Consulting.

**TA-3) Business Management:** Includes the development of a business/marketing plan, brochures, and marketing materials for promotion of DBE client companies. Providers include Alpha Sim Technology, Quest Testing and Development and The Dozier Group.

**TA-4) Computer Technical Assistance:** Includes technical assistance in Web site design and maintenance. Providers include Design2Train, Gomez & Company, Quest Testing and Development and The Dozier Group.

**TA-5) Financial Packages:** Includes technical assistance in the preparation of loan applications and standard bank forms. Providers include McDaniel Consulting and Primus Security & Consulting, LLC.