



PERFORMING HEAVY HIGHWAY WORK

Expanding DBE/SBE Participation
**in heavy highway
construction**

May 4, 2018



OVERVIEW OF PRIORITY LIST

1. Safety
2. Quality
3. Scope of Work
4. Self Performance
5. Procurement Process



SAFETY COMES FIRST

Put together a plan



Get trained



Lead by example



QUALITY STANDARDS SET HIGH

Know your role in quality control and inspection

Expect very low margin of error

Meet highest quality standards



KNOW YOUR SCOPE

Review elements of work

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graph TD; A[Review elements of work] --> B[Assess capabilities]; B --> C[Make the right business decision];
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Assess capabilities

Make the right business decision



SELF PERFORMANCE IS REQUIRED

Is NOT contract management

Execute the work

Perform minimum 30% of work



PROCUREMENT PROCESS MEANS GET LOW

LOW BID WINS

Be competitive

Know how primes do
business



HOUSTON DISTRICT STATE LET PROJECTS

Year	State Let Projects	Bidders	Avg # of Bidders
2017	104	394	3.78
2016	122	457	3.74
2015	139	401	2.88



HOUSTON DISTRICT LOCAL LET PROJECTS

Year	Local Let Projects	Bidders	Avg # of Bidders
2017	42	146	3.47
2016	41	122	2.97
2015	57	141	2.47



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QUESTIONS?

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