



TEXAS DEPARTMENT OF TRANSPORTATION



PEPS DIVISION

2018 PEPS Conference

Then and now ...



November 28, 2018

PEPS was created to provide...

CUSTOMER SERVICE



SERVICE



SUPPORT

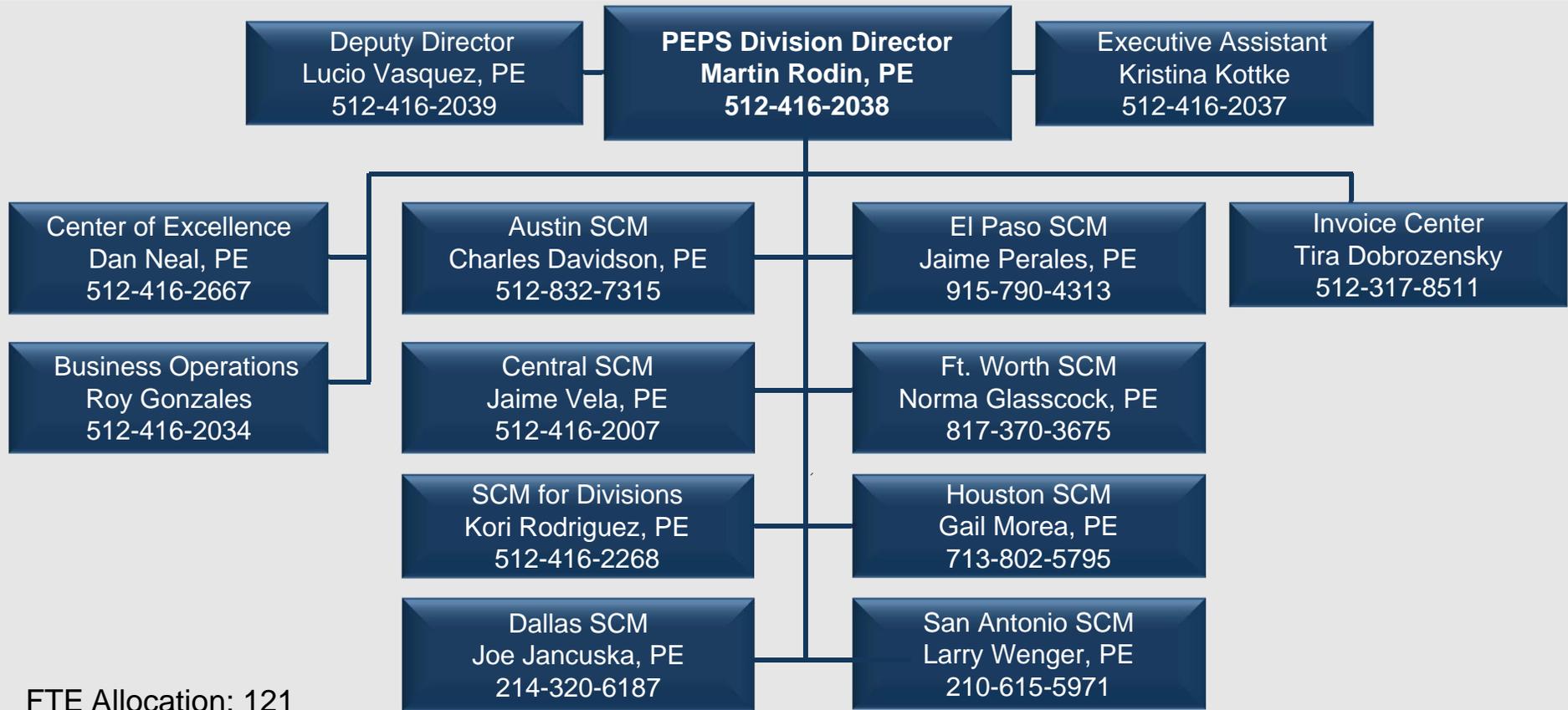


QUALITY



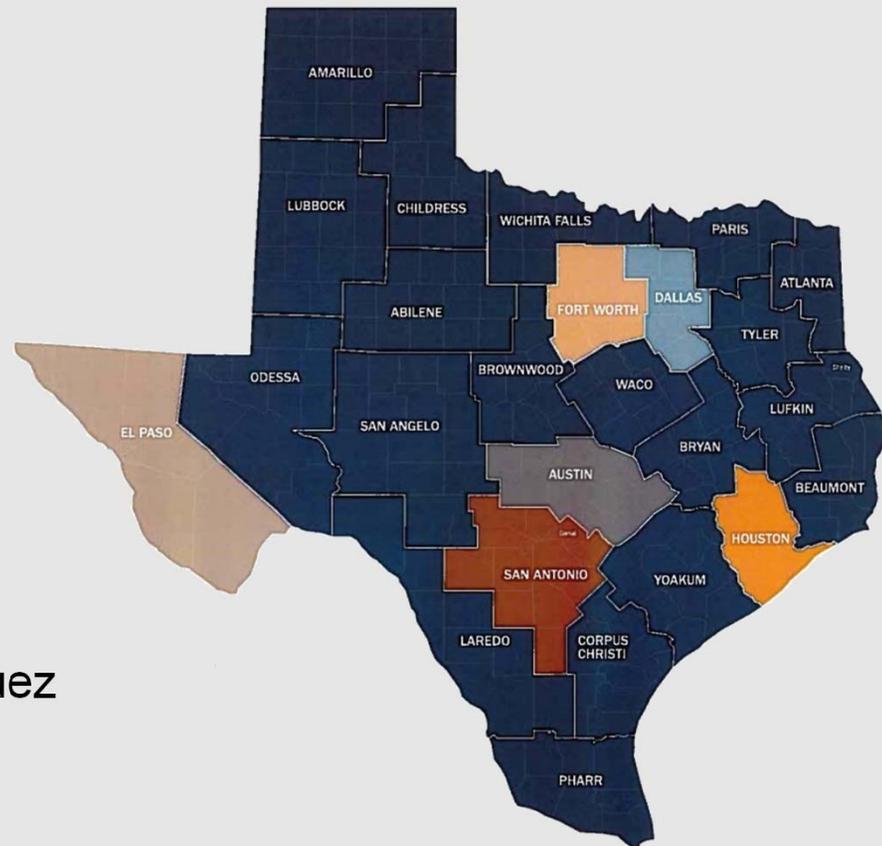
SATISFACTION

PEPS Organization



PEPS – Service Centers

-  **Austin** – Charles Davidson
-  **Dallas** – Joseph Jancuska
-  **Fort Worth** – Norma Glasscock
-  **Houston** – Gail Morea
-  **San Antonio** - Larry Wenger
-  **El Paso** – Jaime Perales
-  **Central** – Jaime Vela Jr.
-  **SC for Divisions** – Kori Rodriguez



PEPS – Then and Now

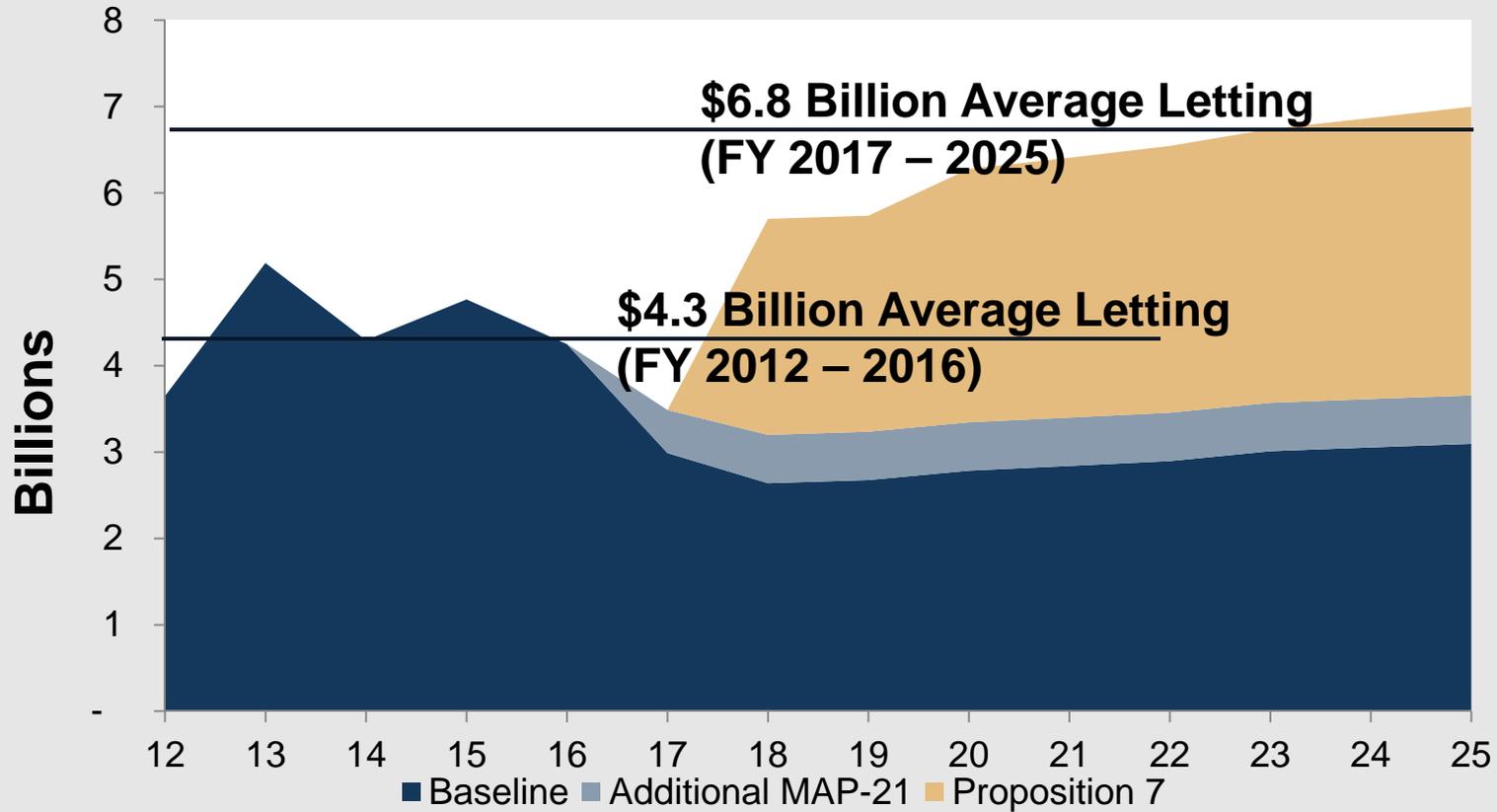
THEN – 2015

PEPS Employees	69 FTE
TxDOT Annual Letting	\$4 Billion
Procurement Amount	\$700 M
Number of Contracts	200 EA
Work Authorizations	600 EA
Amount of WA	\$500 M
Late WA	139 EA
Number of Invoices	4,000 EA
Invoices Paid On Time	86%

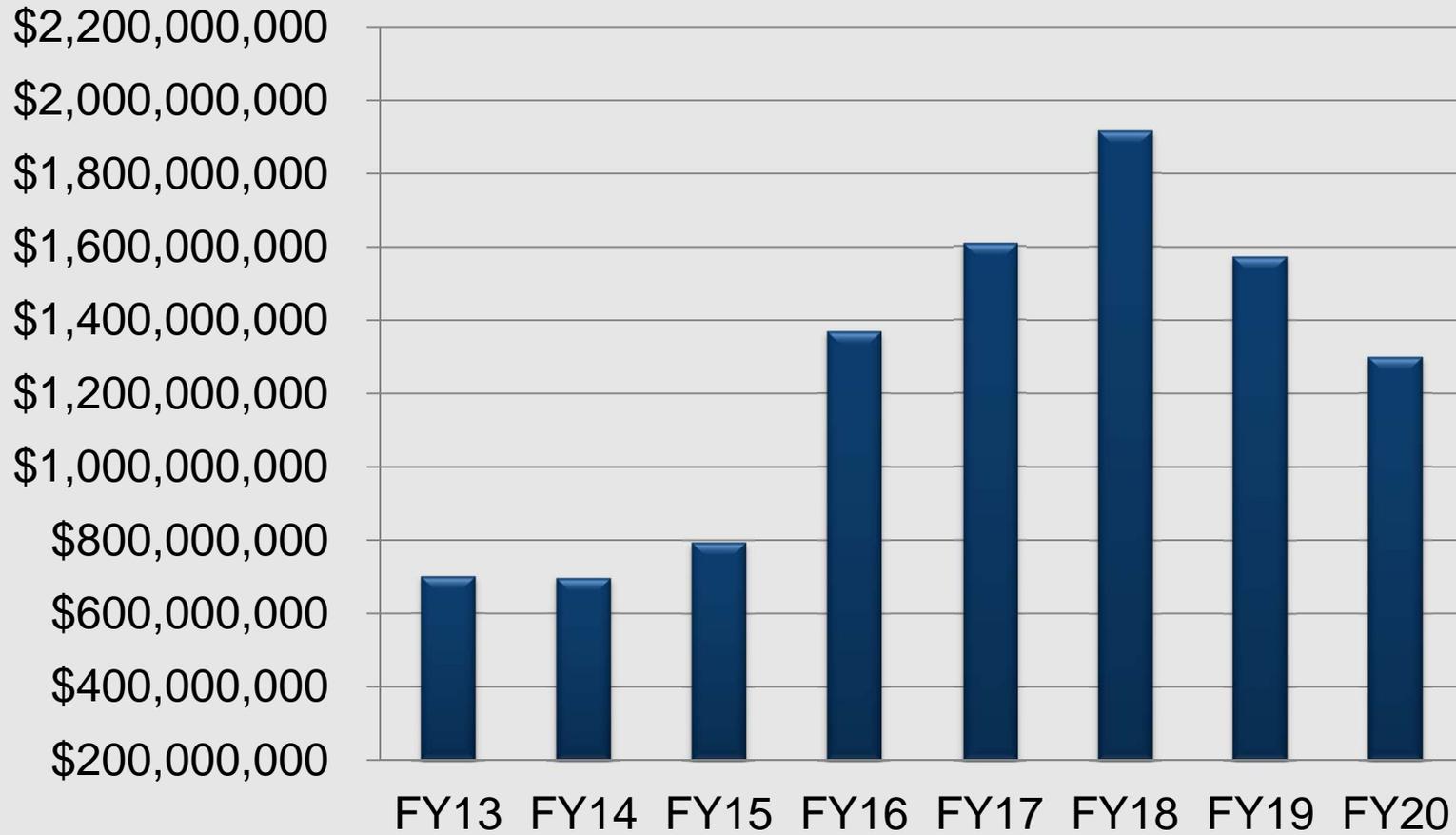
NOW – 2018

PEPS Employees	121 FTE
TxDOT Annual Letting	\$8 Billion
Procurement Amount	\$1.5 Billion
Number of Contracts	350 EA
Work Authorizations	1,200 EA
Amount of WA	\$1.03 B
Late WA	38 EA
Number of Invoices	12,000 EA
Invoices Paid On Time	98%

Annual Letting – Then and Now



Annual Procurement – Then and Now



SERVICE TYPE	ANNUAL PROCUREMENT
Architecture	\$ 2,400,000
Bridge Inspection	\$ 100,000,000
Bridge On/Off Replacement	\$ 43,000,000
CEI	\$ 221,720,000
Engineering	\$ 12,000,000
Engineering Other	\$ 3,300,000
GEC/PMC	\$ 177,000,000
Hydraulic	\$ 4,000,000
Materials Engineering	\$ 11,375,000
Planning	\$ 16,000,000
PS&E	\$ 326,200,000
Procurement Engineering	\$ 25,000,000
Schematic / Environmental	\$ 144,000,000
Schematic/Environmental/PS&E	\$ 68,000,000
Survey	\$ 40,000,000
Traffic Engineering	\$ 55,000,000
Utility Engineering	\$ 30,000,000
Value Engineering	\$ 6,000,000
Geotechnical	\$ 32,000,000
Pavement Design	\$ 10,000,000
Bridge Design	\$ 50,000,000
Roadway Design	\$ 50,000,000
Signing, Pavement Markings, and Signals	\$ 30,000,000
Complex Traffic Control	\$ 30,000,000
Drainage Design	\$ 20,000,000
GRAND TOTAL FY 2019	\$ 1,506,995,000

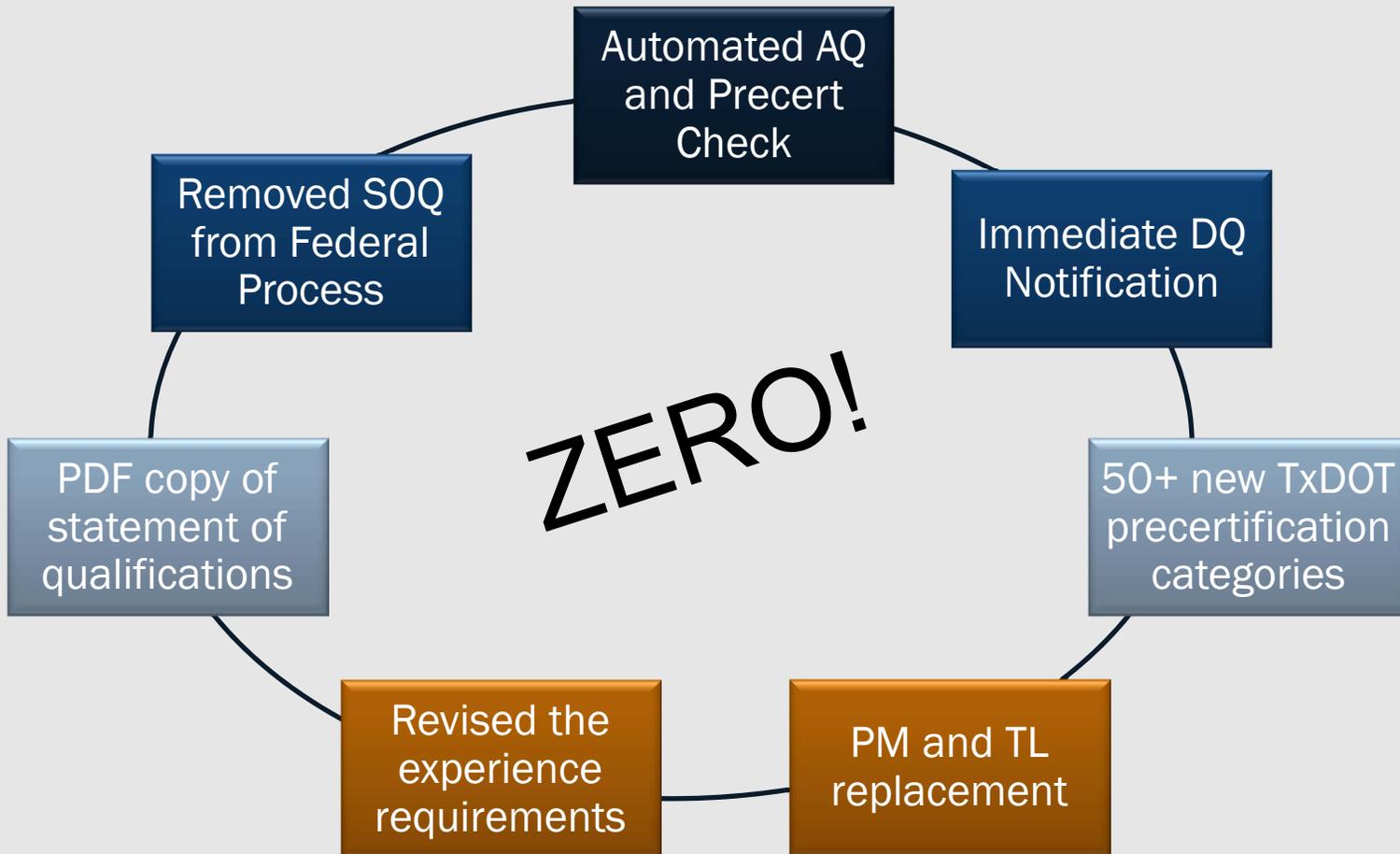
FY 2019 Procurement Year

WHEW!

Procurement Tips



Zero Disqualifications



Debriefs

Debriefs
happening sooner

Indefinite
Deliverable as
soon as selections
announced

Specific
Deliverable as
soon as short list
announced

Group debriefs
offered

Individual debriefs
still provided

Meaningful
debriefs

Winning debriefs
provided by PEPS
Division Director

October 11, 2017

“Hi Harry,
I would like to thank you for a great de-briefing. I have learned a lot of what TxDOT is looking for when soliciting a project specific proposal.

August 17, 2017

“Chris,
I’ve been the PM on Dallas Survey contracts for almost 30 years and today’s debrief was the most comprehensive and informative I have ever received. Well done!”

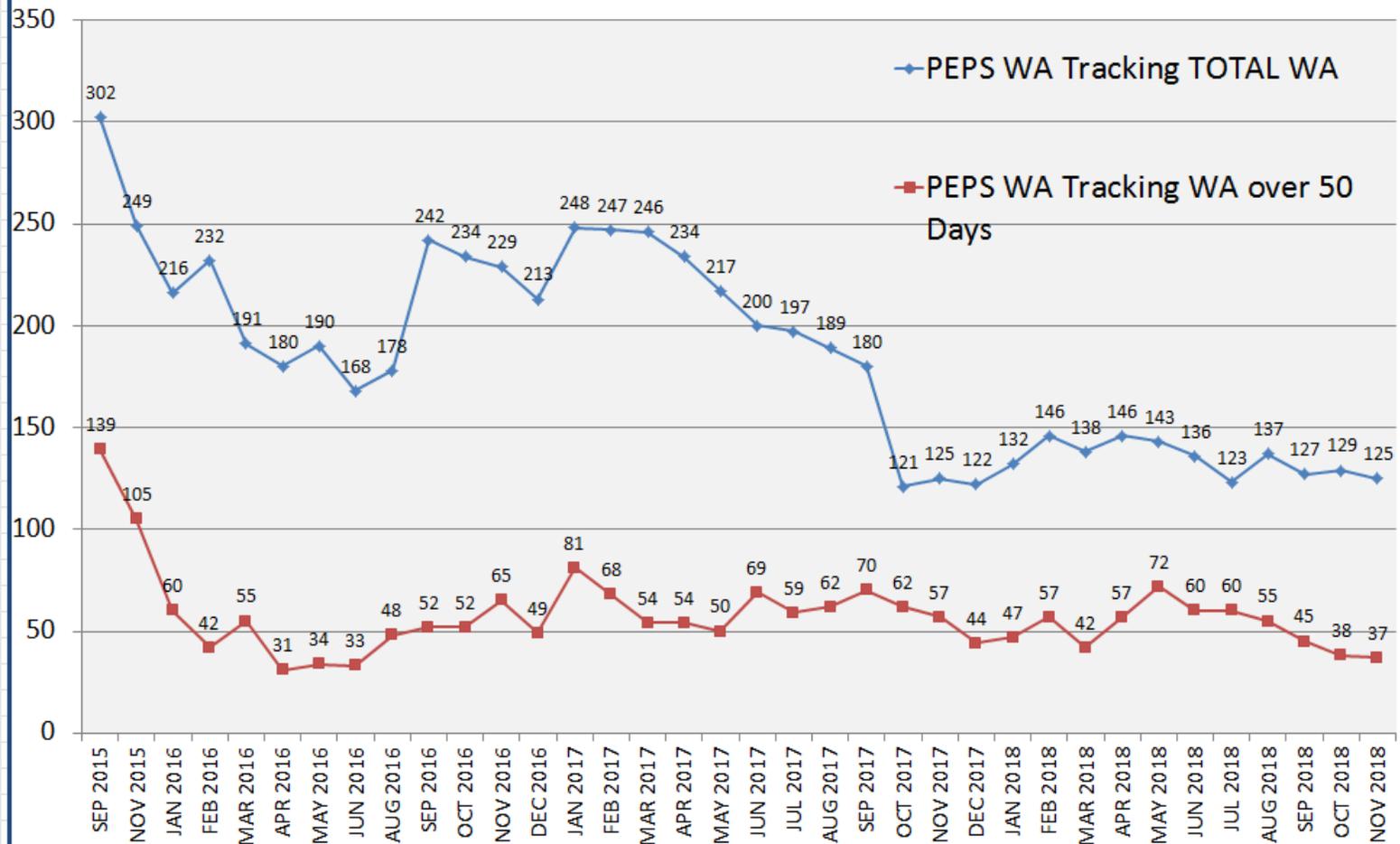
Negotiations

- Consultants fill out initial rate card
- Indicate if similar rates negotiated
- Expanded range of the Rate Tool
- Proceeding to live after two rounds
- No more 24-hour gauntlets

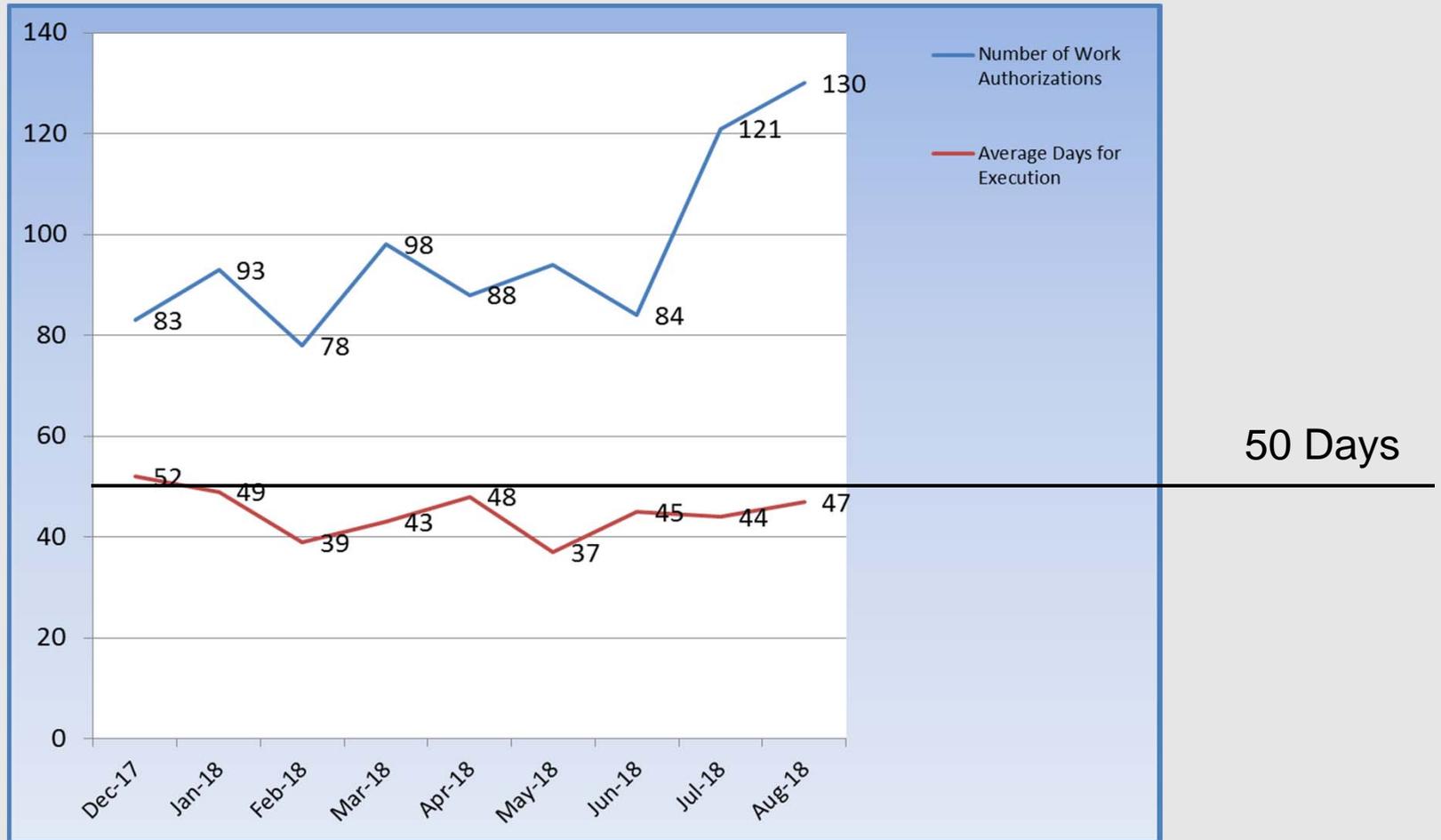


- Service Center manager review and approval
- Added an appeal procedure
- Salary Survey data being collected
- Discussing annual rate negotiations

WORK AUTHORIZATION EXECUTION STATUS - FY 2015 to FY 2018



50-Day Work Authorization Metric



Invoicing

Invoices now over 12,000 annually

PEPS is the first and last contact

Pay within 30 days or pay interest

Moved invoice management to one center

Tira Dobrozensky manages 12 contract specialists whose job is invoicing

On time payment increased from 86% to 98%

Bill Hale memo regarding allowable invoice reductions of less than 1% in lieu of rejection



Prime Provider Evaluations

New system in PS-CAMS

Percentage completed is increasing

Tracking per Sunset

Monthly progress report

Score of 60 or above is acceptable – **DON'T QUIT!**

Appeal process

2% complete in May 2017

Now over 50% complete



CEI Preclusion

TTI nation-wide study of best CEI practices

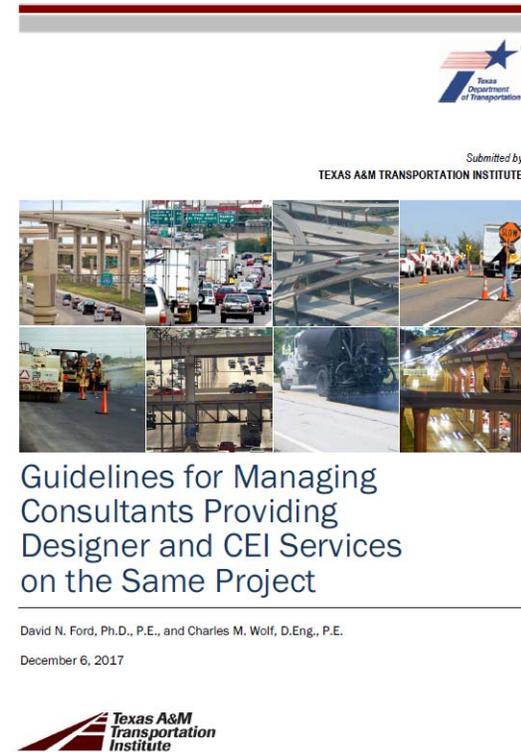
Preparing executive report with recommendations

Proposed sanctions and required training

Needs commission approval

Rely less on CEI preclusion

Non-design subs are allowed to proceed from PS&E to CEI



The cover page features the Texas Department of Transportation logo at the top right, with the text 'Submitted by TEXAS A&M TRANSPORTATION INSTITUTE' below it. A central collage of eight images shows various transportation scenes: a highway interchange, a construction site with a crane, a road with traffic, a construction worker, a road with a sign, a road with a sign, a road with a sign, and a road with a sign. Below the collage is the title 'Guidelines for Managing Consultants Providing Designer and CEI Services on the Same Project', followed by the authors 'David N. Ford, Ph.D., P.E., and Charles M. Wolf, D.Eng., P.E.' and the date 'December 6, 2017'. The Texas A&M Transportation Institute logo is at the bottom.

Is It Working?

DQs are down by 90% and DQ notice is immediate

Debriefs are getting much better and starting earlier

Negotiations are improving and will continue to get better

WA are monitored weekly and are being executed sooner

Invoices are being paid sooner and better than before

Not holding funds in reserve

Contracts shared across PEPS

YES!

Where are we headed next?

Rolling out pilot for CEI Incentivizing

Hiring of a PEPS Controls Manager

Reducing preclusion as mitigation tool

Creating a new PEPS Service Center

Moving to annual rate negotiations

Investigating all electronic platform

Using new precertifications in Wave 1

Questions and Discussion

