



Group Debrief

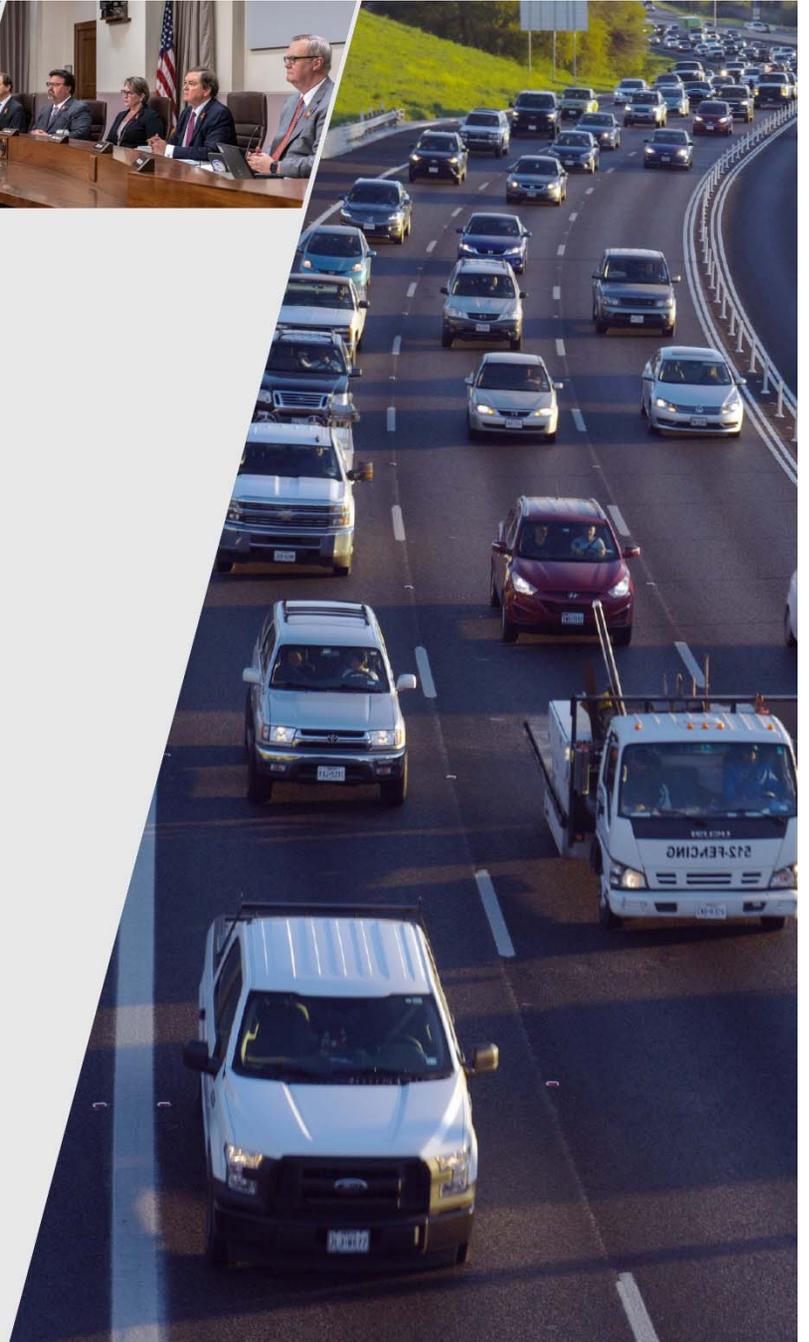
Solicitation Number 601CT0000004389

Bridge On/Off Replacement

Fiscal Year 2020, Wave 3

Indefinite Deliverable

Dallas Service Center



July 24, 2020



Housekeeping

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Thank you for coming!

Be sure to login with
your contact
information so we can
share with others

Please stay muted
during the presentation
as we will be taking
questions at the end





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Objectives

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Provide meaningful feedback on Submittal and Proposal expectations



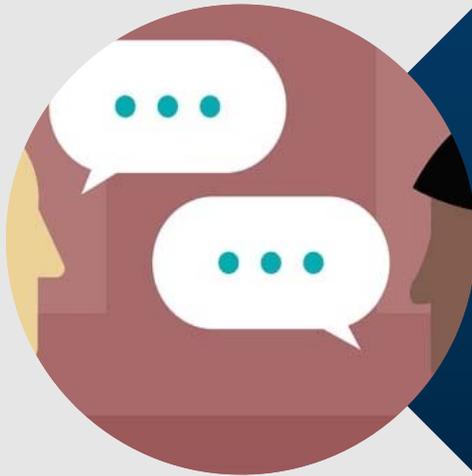
Target Audience? Prime Provider's Project Manager but this is not by any means limited to these individuals.



Ground Rules

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No “discussions” about interpretation of what is identified as meets and exceeds requirements in this debrief.



Responses in today’s presentation do not address all the responses indicated by the TxDOT CST or responses provided by Firms, but rather a selection.



Solicitation Statistics

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Solicitation

- 75 Proposals received
- 2 Firms were Disqualified - Reasons for Disqualification:
 - Part of the PTC was not included.
 - Part of the PTC was not completed.
 - (Please make sure to triple check forms and be sure that all parts of the PTC are complete and included.)

Scoring

- Proposal high score of 278.80, with a break-line score of 248.20 (Out of a possible 300)
- Provider Past Performance Score (7%)
- 4 Scoring Criteria
 - PMP (13%)
 - TA (32%)
 - PM (20%)
 - KS (28%)
- 1 through 5 Whole Number Scoring
 - 1 = Does Not Meet
 - 3 = Meets
 - 5 = Exceeds

Average Overall Scores by Scoring Criteria

- Project Management Planning = 3.82
- Technical Approach = 3.85
- Project Manager's Relevant Experience = 3.67
- Key Staff's Relevant Experience = 3.88

Average Selected (Ranks 1-11) Scores by Scoring Criteria:

- Project Management Planning = 4.30
- Technical Approach = 4.58
- Project Manager's Relevant Experience = 3.85
- Key Staff's Relevant Experience = 4.48



Content Paragraph

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Content Paragraph



Highlight your Project Manager's (PM) and Key Staff's experience that support your technical approach and project management planning to demonstrate that your team is the most qualified for a Bridge On/Off Replacement project.

Describe you and your team's approach in:

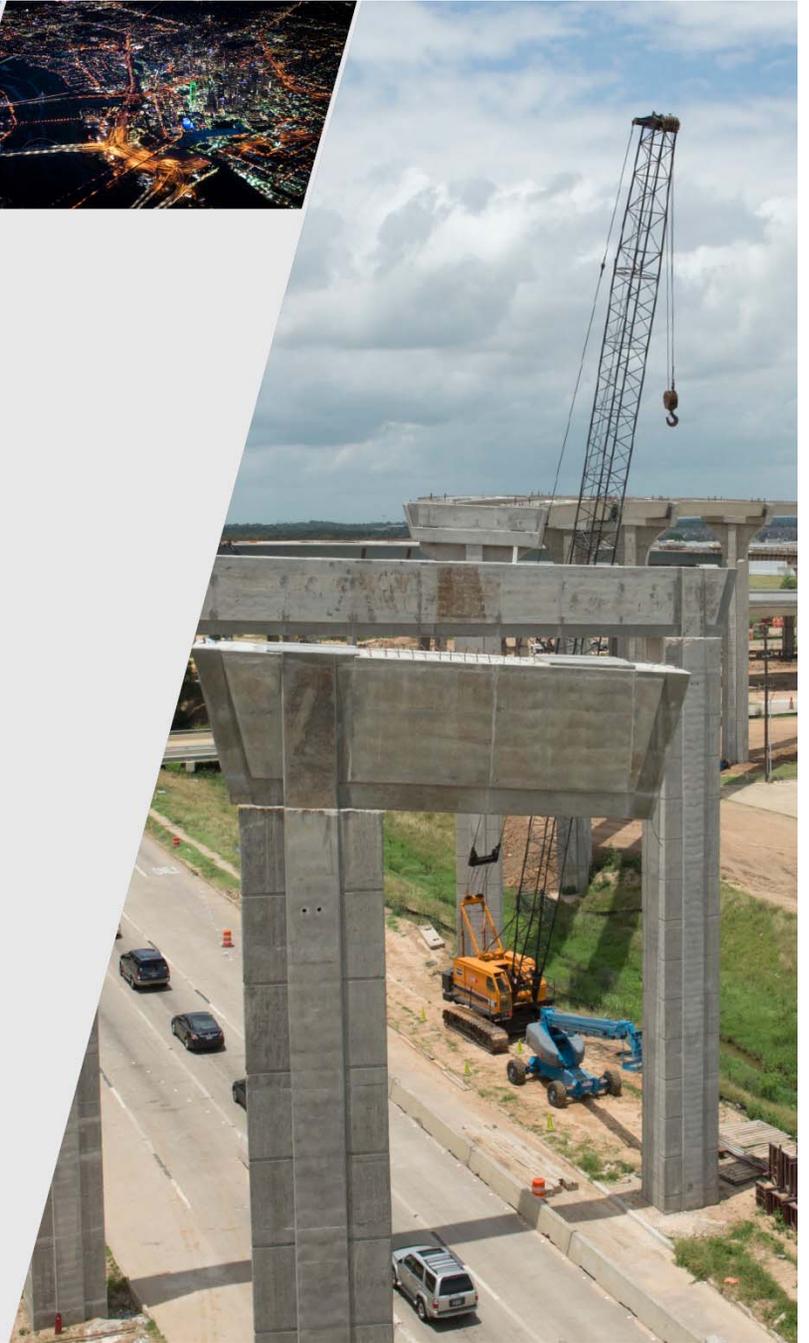
- *Designing a bridge replacement*
 - *over a Federal Emergency Management Agency (FEMA) Zone AE creek*
 - *with a narrow right-of-way corridor*
 - *with existing utilities*
 - *in both rural and urban settings*
 - *with an optimized bridge design*
 - *including a Traffic Control Plan*
 - *with both low and high Average Daily Traffic*

Describe you and your team's review process and include experience with developing Bridge Layouts. If you and your team are chosen, how do you and your team effectively use available resources to mitigate risks and keep the project on track? Describe how you and your team will work with each other to complete tasks. What are you and your team's capabilities in supporting disciplines (bridge design, geotechnical investigations and testing, hydrology and hydraulics, roadway design, surveying and subsurface utility engineering) of a Bridge On/Off Replacement? Highlight experience with bridge replacement projects involving railroad coordination and approval.



Evaluation Criteria

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Evaluation Score Average (ESA) at 7%



ESA Score	Past Performance Score
$80 \leq \text{ESA}$	5
$60 \leq \text{ESA} < 80$	4
$40 \leq \text{ESA} < 60$	3
$20 \leq \text{ESA} < 40$	2

Evaluation Score Average (ESA) Scenarios



You have a PM ESA
and a Firm ESA.



You do not have a PM ESA,
but you have a Firm ESA.



You have a PM ESA, but
you do not have a Firm ESA.



You have neither a PM ESA
nor a Firm ESA.



The average is shown in the RFP or RFQ and is specific to the Wave as it may change when updates are available.



Some examples of what constitutes a *Meets* requirements response:

- ✓ Experienced resources (Subject Matter Experts, detailing the team is made up of experienced personnel)
- ✓ They have an internal Quality Assurance / Quality Control which they perform prior to sending the submittal to the client to reduce the number of discussions
- ✓ Works with client to implement their preferences

Some examples of what constitutes an *Exceeds* requirements response:

- ✓ Consultant will provide more resources to meet the deadline
- ✓ Consultant will provide a more experienced resource to meet the deadline
- ✓ Mentions experience working through comments in a quick manner

Evaluation Criteria – Technical Approach (32%)



Some examples of what constitutes a *Meets* requirements response:

- ✓ Following the HEC-23 manual to calculate riprap design
- ✓ Scour analysis

Some examples of what constitutes an *Exceeds* requirements response:

- ✓ Thorough understanding of 2D Hydraulic Analysis
- ✓ Mentions lessons learned and how they applied the lessons learned
- ✓ Understands design exceptions and when to use them appropriately



Some examples of what constitutes a *Meets* requirements response:

- ✓ Shows experience mitigating risks
- ✓ Comes with solutions to show the client
- ✓ Has experience working with the Railroad

Some examples of what constitutes an *Exceeds* requirements response:

- ✓ Comes to the client with minimal questions (able to work on their own)
- ✓ Shows benefit to the client
- ✓ Anticipates obstacles

Evaluation Criteria – Key Staff’s Relevant Experience (28%)

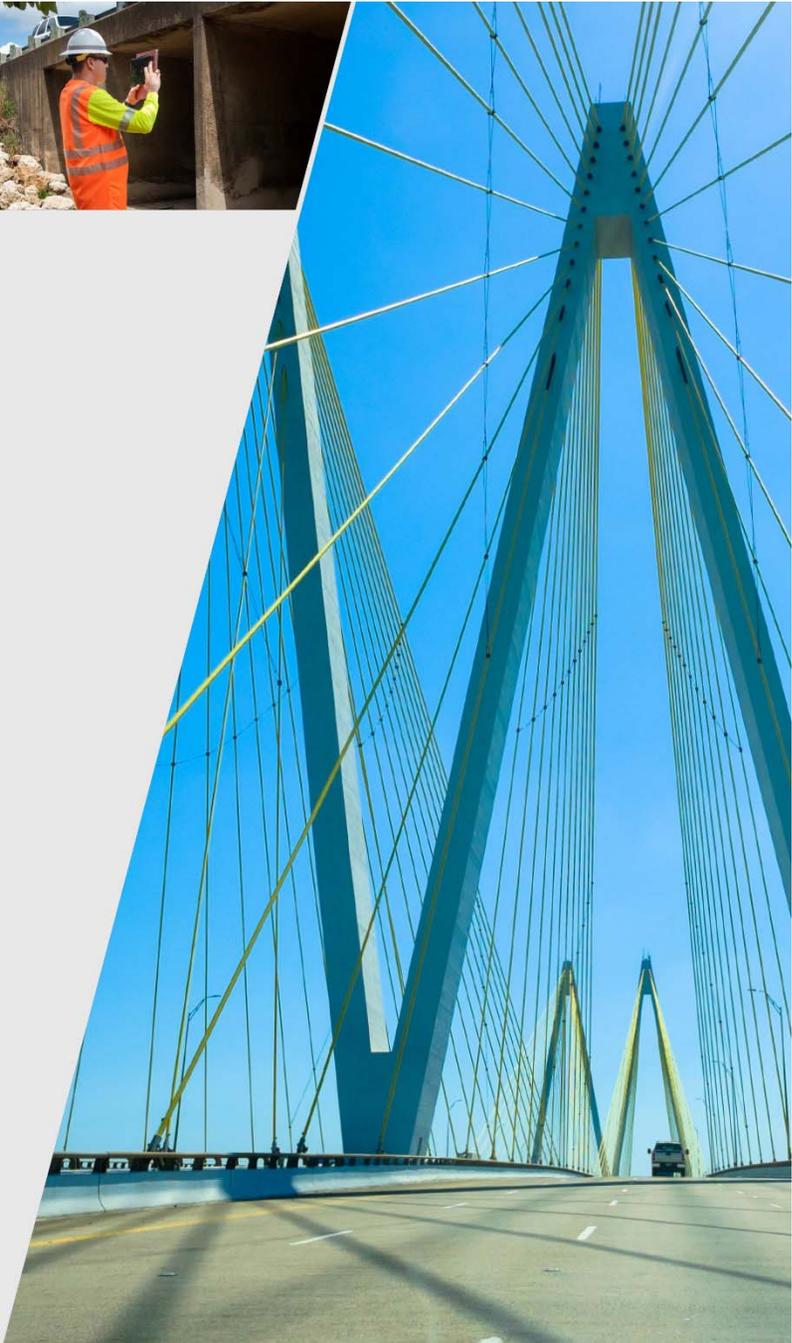


Some examples of what constitutes a *Meets* requirements response:

- ✓ Has knowledge of bridge construction phases
- ✓ Has experience working with the Railroad

Some examples of what constitutes an *Exceeds* requirements response:

- ✓ Comes to the client with minimal questions
- ✓ Mentions lessons learned and applied changes



Wrap-Up

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Wrap-Up: Solicitation Reminders



Read the Solicitation thoroughly

Prior to the SOQ or Proposal submittal, take advantage of the question period

Be aware that an addendum might be posted as well as a Q&A document

Verify Administrative Qualification Status of both the Prime and Subs

Verify Task Leaders are pre-certified in standard work categories

Check your NAICS code which we check during screening

QA/QC the submittal by referring directly to the RFP to avoid disqualifications

Check that all mandatory forms and parts to those forms are in your package

Email submittals early to avoid missing the deadline

Wrap-Up: Tips for Developing the Proposal



Roles and responsibilities on previous and proposed work need to be clearly identified, not over-generalized

Take ownership, use your best examples and give credit to the person/firm that performed the work

Present lessons learned, challenges with solutions, and innovative ideas or alternatives but be careful with what you present as innovative

Make sure you are properly covering the newly separated evaluation criteria Project Management Planning

Be clear, concise and technical in your narration of the content paragraph and evaluation criteria

If a graphic can better convey the idea, use a graphic as long as it is valuable and crisp

Use space wisely and focus on readability with graphic size, font size, and grouping of text

Be creative with your proposal by using colors, background highlights, icons and headers that stand out

Verify key personnel mentioned in your proposal match the Project Team Composition form

Wrap-Up: Important Updates



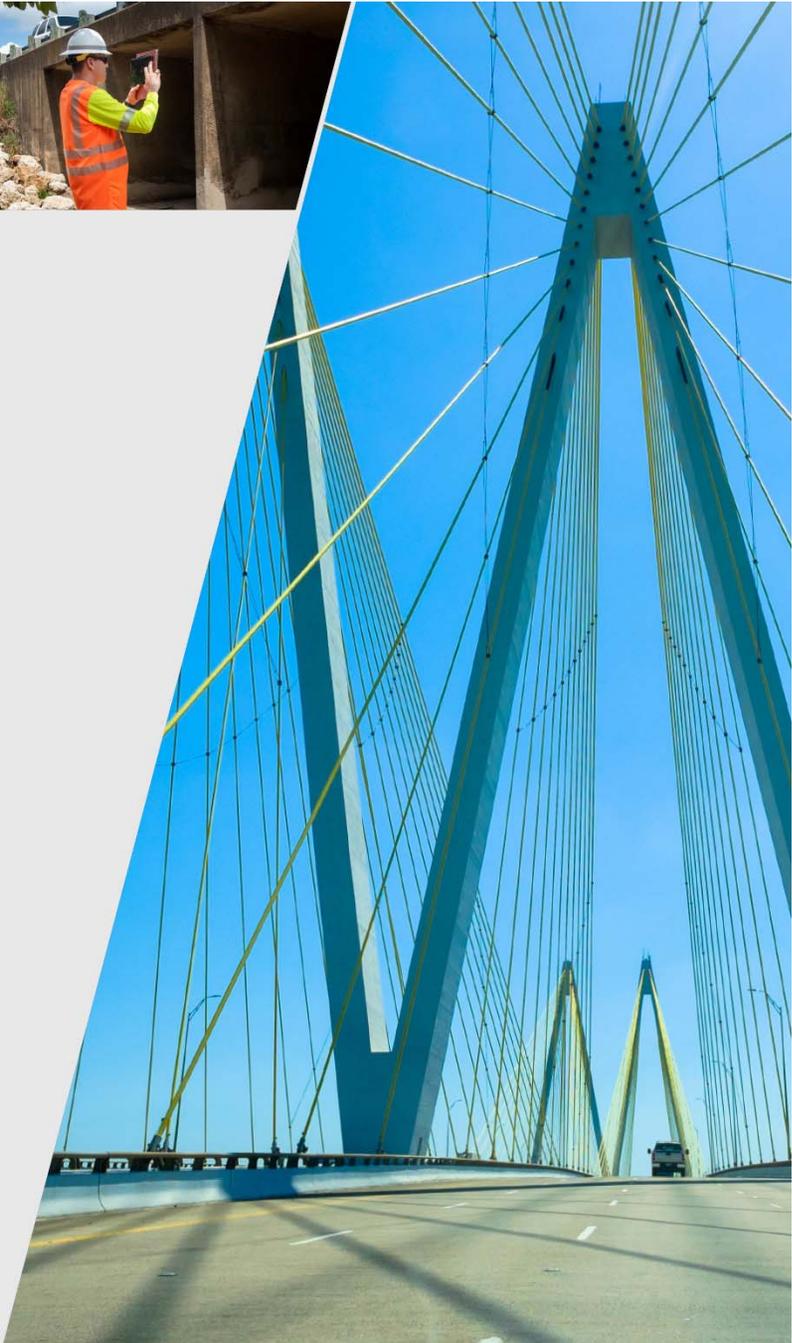
All meetings
conducted
via video
conference

4th Annual
PEPS
Conference
delayed until
2021

We have a
goal to go to
a full
electronic
submittal
(currently
submitted
via email per
RFP or RFQ)

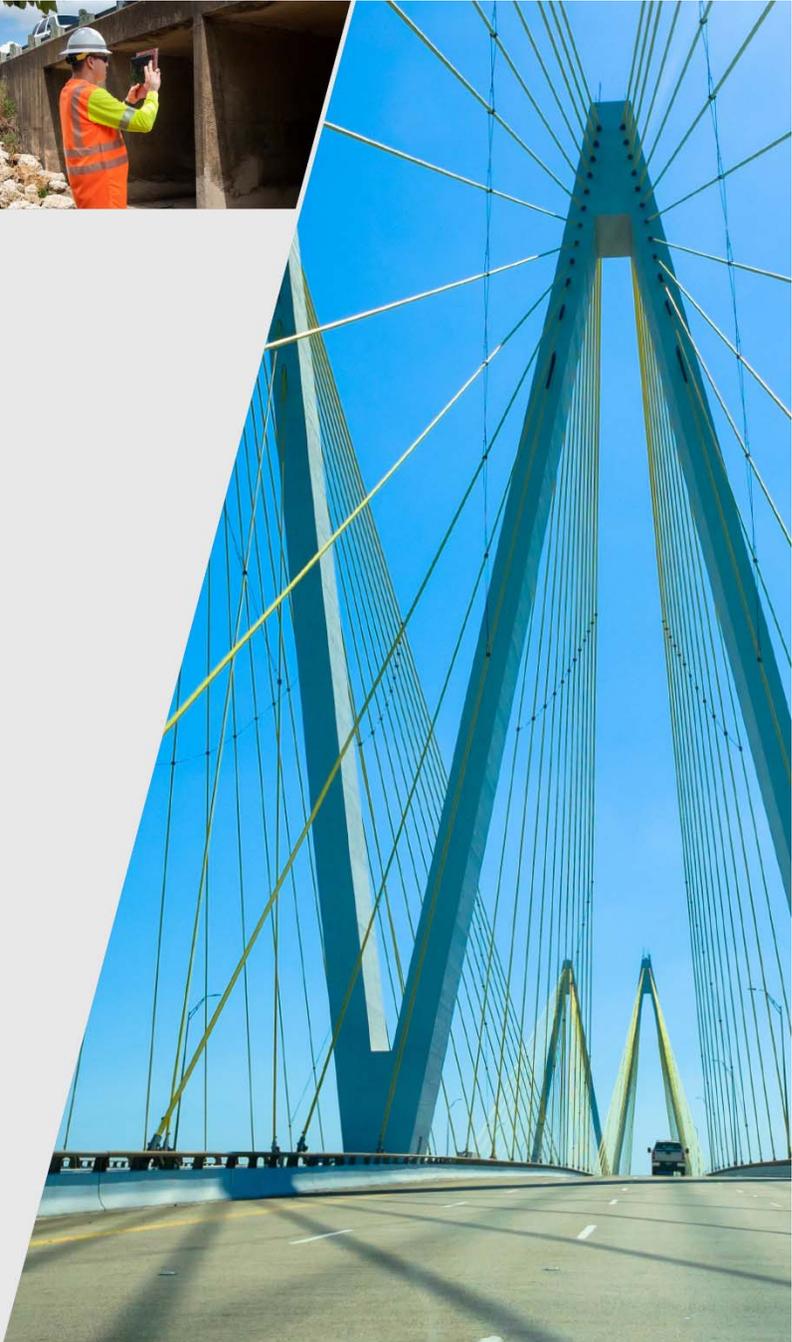
Negotiations
Center to be
implemented
in Fiscal Year
2021
Wave 1

Fiscal Years
2021 and
2022
Projected
Contract
Lists will be
available
soon on the
TxDOT
website



Questions

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Contact Information

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Thank You!



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